

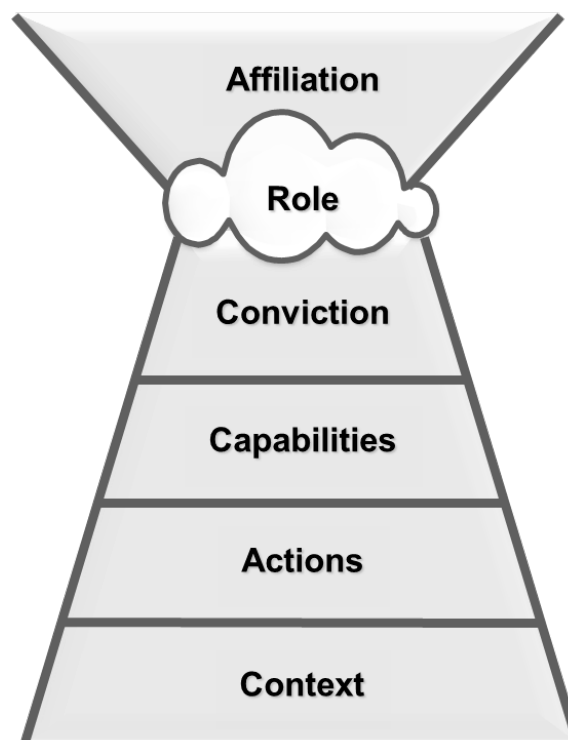
Logical levels

The Logical Levels were developed by Robert Dilts based on insights of Gregory Bateson. This model can be used to describe issues in a holistic way - from environment and visible actions through convictions up to the affiliation. An issue can be a person, group or a situation.

Use this model for

- Your personal self understanding, the self-image, to describe and think out,
- Specifying and discussing the self understanding of your organization (team, department of, enterprise),
- Rethink a specific situation.

On the following pages, you find a reflection template for gathering and synchronizing your insights. On the last page, you can define measures.



The logical levels are:

- **Context**
The context describes the environment, the surrounding field. Core elements are stakeholder, locations and time frame.
- **Actions**
On this level observable behavior, habits and activities are described.
- **Capabilities**
The capabilities describe dexterities, knowledge and experiences.
- **Convictions**
Convictions are mental maps that are defined as values, vision, mission, swot (strengths/ weaknesses, opportunities/ threats), critical success factors and strategic goals.
- **Roles**
Roles describe tasks, authority and responsibility of individuals or a group of people.
- **Affiliation**
Affiliation describes the moral concepts that are influencing almost unconsciously.

Reflection template

Find a topic and document your thoughts about it. Fill out the template as spontaneously as possible and find discrepancies in a second step. On the following page, you consider measures for the detected discrepancies.

Role: Define a meaningful name for the role/situation and describe it briefly.

Context: Describe place, period and persons involved.

Actions: Describe observable activities (behavior, habits, and measures).

Abilities: Describe relevant skills.

Convictions: Determine values, strategies and beliefs.

Affiliation: Describe basic models, as well as cultural and other influences.



Measures

Derive specific measures from the change dynamic. Specify a title and describe the measures spontaneously.

Title: Description:	<input type="checkbox"/> Quick-win <input type="checkbox"/> Project <input type="checkbox"/> Major project
	<input type="checkbox"/> Strategic <input type="checkbox"/> Large benefits <input type="checkbox"/> Improvement
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Make multiple copies of this page and collect ALL measures that come to your mind. Every idea improves the situation.